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STRATIO BD

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InfraVia leads the EUR65m Series C of Stratio BD, Europe's leading data fabric provider

Stratio BD announces today its Series C funding round of EUR65m. The round is led by InfraVia Growth. Adara (A and B-Series investor) and the founders will also participate in the operation.

- Stratio BD is positioned on the data fabric segment, which encompasses suite-type solutions around data management including data access, virtualization, quality, governance and advanced analytics and machine learning components.
- Stratio BD's solutions are particularly appreciated by blue-chip corporates in the financial services, healthcare, and retail sectors.
- The company has reached critical mass in its historical markets of Spain and Latin America and will leverage the round proceeds to fund commercial expansion in Europe.
- This is the 10th investment of InfraVia Growth Fund I.

Founded in 2013 and headquartered in Madrid, Stratio BD has successfully positioned itself as a suite vendor for addressing the data management needs of large corporates, most notably in the banking sector.

The company's full-fledged platform helps its customers access and aggregate data with virtualization and automated ingestion from a variety of heterogeneous sources and enables non-technical users for various data quality, compliance and machine learning tasks across very large datasets, in complex hybrid and multi-cloud environments. Such combination of features and capabilities has recently emerged as "data fabric" and Stratio BD has been universally recognized by analysts including Gartner and Forrester as a leader in this emerging space, providing more value for large customers than traditional data management approaches.

In the current context where data maturity has become a competitive edge for large B2C organizations in the financial services, healthcare, retail and telecommunications sectors, Stratio BD decouples data tasks from IT and enables "citizen" data consumption. At the same time, data governance has become a corporate necessity as increased compliance and data privacy regulations such as GDPR and CCPA have pushed the topic to the top of the strategic agenda for businesses.



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For the past ten years, the company has leveraged its industry-leading platform to build a strong commercial position in its home market of Spain but also in Latin America and more recently in the United Kingdom and France. Proceeds from the round will go towards leveraging this existing position and technical edge to further accelerate in Europe with the assistance of the InfraVia team.

Oscar Mendez, CEO of Stratio BD commented:

"The value our clients are creating from their data using Stratio BD's platform is allowing business users to multiply their productivity, reducing costs and time to a fraction of what they used to need. All these proves that analysts like Gartner or Forrester were right, and Data Fabric is not just a trend but a revolution in Data Management. This is a pivotal moment for Stratio BD, as this new round, together with InfraVia's broad array of support capabilities, will allow us to accelerate our international expansion while continuing with the innovation that drives the development of our Platform."

Guillaume Santamaria, Partner at InfraVia, said:

"We are thrilled to partner with the team as we believe that they are uniquely positioned in this space to build a strong position in Europe. We are looking forward to helping Oscar, Ernesto, Jose Manuel and their team with their next phase of growth and will leverage the full extent of our network, internal resources and expertise to do so."

Romain Favrelle, Director at InfraVia, added:

"We were impressed with the vision of the team, who was years ahead on the data fabric concept and delivered a world-class platform able to extract significant value from blue-chip customers. We are very much looking forward to the next phase and building a European leader together with the management."

ABOUT STRATIO BD

Stratio BD's Augmented Data Fabric Platform allows companies to extract real value out of their data. By making available all the data a company has through virtualization and giving it meaning and governing it through the use of AI and semantic algorithms, Stratio BD's clients are able to achieve their business objectives while reducing dramatically time to market and costs.

Since its inception in 2013 Stratio BD has built a presence in more than 10 countries. Blue chip enterprise customers in all sectors use Stratio BD to manage their data, with a very strong position in Banking. Stratio BD has been featured in numerous analyst reports from Gartner and Forrester, including Gartner's "Cool Vendors in Data Management" publication in January 2022.



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ABOUT INFRAVIA CAPITAL PARTNERS

InfraVia is a leading independent private equity firm, specialized in infrastructure and technology investments. InfraVia supports entrepreneurs and industrial players in their growth and digital strategy, accelerating their transformation to sizeable platforms. Since 2008, InfraVia has raised EUR 10 billion of capital and invested in 50 companies across 13 European countries.

In 2020, InfraVia launched a new investment strategy dedicated to European B2B high-growth tech companies and raised a EUR 501m fund. The team plans to make 15 single investments of EUR10 million to EUR50 million to help some of the best European entrepreneurs realize their ambitions. Since inception, InfraVia Growth has participated in the funding rounds of Jobandtalent, Sightcall, Paysend, Foodles, Botify, Packhelp, Ometria, Paack, Xempus and lastly Stratio.

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