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INFRAVIA

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Infravia Capital Partners reaches objective and raises €501m for Growth Equity fund

Infravia Growth becomes the largest European Growth fund dedicated to the Tech B2B segment. This is testament to InfraVia's quality of execution as well as interest from European institutional investors for Growth Equity, which has become an asset class in its own right.

- InfraVia has built an experienced investment team of 10 dedicated to the strategy managing the fund;
- In line with the team's European ambition, this final close is the culmination of an extremely dynamic launch with 7 investments realized in 12 months, in France, Spain, the UK and Poland;
- Jobandtalent, the first company in the portfolio, is emblematic of this success as it recently became a Unicorn.

The fund dedicated to European B2B tech scale-ups has reached its objective with €501m raised supported by a wide variety of investors including French and European institutions as well as Family Offices and Entrepreneurs. Investors were convinced by InfraVia's commitment to the sector, by the Growth/late stage B2B strategy as well as by the quality of the team built to lead the strategy.

Vincent Levita, Founder and CEO of Infravia stated "We are extremely proud of this success. I want to thank the exceptional team that joined us for their engagement as well as our investors for their trust. With this fund InfraVia is now well positioned in two of the most attractive strategies in the market - Infrastructure and Tech."

The fund size gives InfraVia Growth the ability to position itself as a lead investor in rounds of €20m to €100m with an investment capacity of between €15m and €50m per transaction.

The team, made up of seasoned experts in the asset class, have been able to immediately seize opportunities offered by a very dynamic market investing in 7 companies in 2021 - Jobandtalent (Spain), Sightcall (France & US), Paysend (UK), Botify (France), Foodles (France), Ometria (UK) and Packhelp (Poland).

Adrien Ménard, Co-Founder and CEO of Botify commented: "We have known InfraVia for several years. The team demonstrated real conviction regarding our market and we share the same ambition to create global



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Antoine Denry antoine.denryr@taddeo.fr +33 (0) 6 18 07 83 27 champions. Their experience in accompanying scale-ups internationally and their expertise in terms of SaaS platforms will be very useful for us in the next stage of our development."

Thomas Cottereau, Founder & CEO at Sightcall added: "We decided to partner with Infravia for their ability to provide strategic long-term support to a global company like us. As we continue to grow fast, their experience in helping companies structure organizations will be meaningful."

The objective of the team is to develop around 15 European tech champions by providing strategic and operational support covering the key themes necessary for rapid and durable growth at the scale-up stage such as internationalization, improvements in structure across functions, M&A and the implementation of ESG policies.

Guillaume Santamaria, Partner at InfraVia concludes: "2021 has been a decisive year for the launch of this new strategy at InfraVia. We now have the perfect instrument to capture opportunities in European latestage Tech and to support talented entrepreneurs in their market conquest over time. First results are extremely satisfying as our first portfolio company has just become a Unicorn."

ABOUT INFRAVIA CAPITAL PARTNERS

InfraVia is a leading independent private equity firm, specialized in private markets in infrastructure and technology. InfraVia manages EUR 10 billion of capital and has invested in 40+ companies across 13 European countries.

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